

2015

PERU TRAVEL MART

EVENTS
CANATUR

PTM 2015 PARTICIPANTS

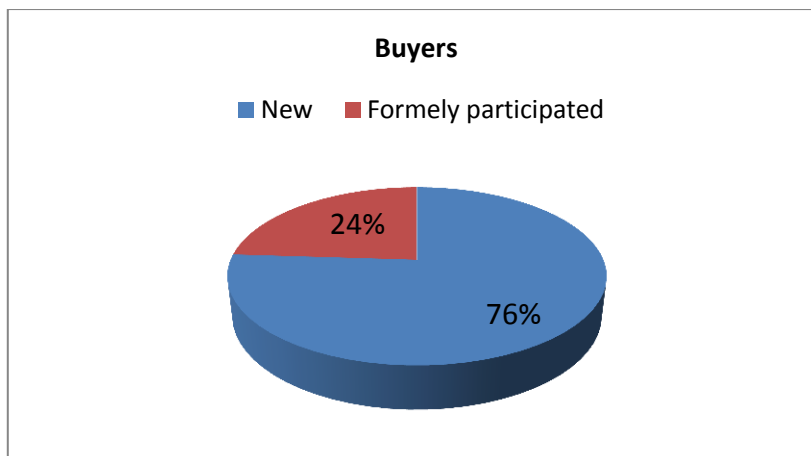
BUYERS

CANATUR database, achieved throughout all the years that PTM is being operative, was summoned,

PromPeru, through its market experts, spread out and directly convoked those enterprises that are potentially sellers of Peru as a destination. As a result, seven fam trips were concreted.

Registered Buyers

	ENTERPRISES	DELEGATES
PTM	42	53
PP FAM	42	43
PROMPERU GUESTS	14	20
OCEX	21	25
AIRLINES	36	37
TOTAL	155	178



Buyer's List

1	AMÉRICA SPECIAL TOURS GMBH
2	HRS
3	NOVO BRAZIL GBR
4	TRAMSOL
5	CONQUISTAR TRAVEL SERVICE
6	DELFO OPERADOR MAYORISTA
7	EUROVIPS ARGENTINA

8	GIT SRL
9	INDUS TRAVEL
10	LO MEJOR OPERADORA MAYORISTA
11	OPERADORES MENDOZA VIAJES
12	SANTA CATALINA VIAJES
13	SIGA TURISMO SA
14	TN OPERADOR MAYORISTA
15	TRAVEL SENSATIONS
16	BOLIVIAAUTENTICA
17	BOLIVIENTURA SRL
18	BUHOS TOURS
19	EBA TRANSTUR
20	FREEDOM TRAVEL SERVICE
21	AGAXTUR
22	CVC BRASIL
23	FLOT VIAGENS
24	MGM OPERADORA DE TURISMO
25	MONARK TURISMO
26	NEW AGE TOUR OPERATOR
27	TAM LINHAS AEREAS
28	TURNET
29	VIA CONEXAO
30	VISUAL TURISMO
31	MAGIC TOURS & TRAVEL LTD
32	EASY2TRAVEL
33	EUROANDINO
34	STAR TRAVEL
35	NOVOJET
36	OPERADOR DE TURISMO GOOD TRAVEL
37	OTSI LTDA
38	PANAMERICANA TURISMO
39	TERRA NOVA TOURS Y TURISMO SPA
40	TURISMO COCHA
41	TURISMO UNIVERSAL
42	VIAJES FALABELLA
43	ALIANZA TURISTICA SAS
44	AVIATUR
45	COSTAMAR DESTINOS
46	FINE WORLD
47	LC TURISMO LTDA

48	PAQARINA TRAVEL E.U
49	PRICE TRAVEL HOLDING
50	RIOJA TURISMO
51	TURISMO AL VUELO
52	VIAJES BOLIVAR LTDA
53	VIAJES VERACRUZ LALIANXA
54	RTM MAYORISTA DE VIAJES
55	ANDEAN TRAVEL COMPANY
56	SOUTH EXPEDITIONS
57	VACACIONES Y TURISMO PERÚ
58	AMERIGO
59	EXPLORATOR
60	HIMALAYA COLLECTION
61	MARCO VASCO
62	NOMADE AVENTURE
63	RESERVER VOYAGES
64	TERRES DES ANDES
65	UCPA SPORT PLANETE
66	CLUB ADVENTURE - NO REGISTRADO
67	AVILA REIZEN
68	AIR EUROPA
69	ARMON TOURS
70	AYALA TRAVEL
71	BENTZI BRASIL
72	DIESENHAUS
73	FUNTOIURS
74	ISSTA
75	MAOZ TRAVEL
76	OFAKIM TRAVEL
77	SCANORAMA
78	T TOURS
79	TALMA TOURS AND TRAVEL
80	Bettoni Meeting The World
81	VUELA
82	A&G DMC Y TOUR OPERADOR
83	VIAJES BOJORQUEZ
84	VIMSA TOURS
85	AUSTRAL MAYORISTA
86	GI OPERADORA MAYORISTA SA DE CV
87	INTERNET POWER HOTEL

88	OPORTO MAYORISTA DE VIAJES
89	AGENCIA DE VIAJES SPE PANAMÁ
90	DREAM & TRAVEL
91	MARGO TOURS
92	ROBLES TOURS BY T&B
93	VIAJES COLUMBIA
94	VIAJES REGENCY
95	DESARROLLO TURÍSTICO PARAGUAYO
96	LET'S GO VIAJES Y TURISMO
97	TERRANOVA OPERADORA
98	VIPS TOUR
99	GRAN PASEO
100	QUINTA TOUR
101	AST ADVENTURES INC
102	DISCOVER LATIN AMERICA
103	CENTRAL HOLIDAYS
104	DESPEGAR.COM
105	EXPEDIA INC
106	GATE 1 TRAVEL
107	LATOUR
108	LOST WORLD ADVENTURES
109	ORBITZ WORLDWIDE
110	RAINFOREST CRUISES
111	SHIRLEY FLY
112	AVILA GROUP
113	DISEÑO TOUR 2605 CA
114	CONCIERGE TRAVELLER
115	SAVENIO
116	MP TRAVEL
117	WORLD JOURNEYS
118	HOLLAND CLARKE & BEATSON
119	SAPA PANA TRAVEL
120	KRAS
121	KUONI / TENZING TRAVEL
122	LAS TRAVEL
123	TICO REIS CONSULT
124	YOURWAY2GO (KONING AAP / SHOESTRING)
125	OTTILA INTERNATIONAL
126	KESARI TOURS PVT LTD
127	MAKE MY TRIP

128	ZENITH LEISURE HOLIDAYS LTD
129	CAISSA TOURISTIC
130	BEIJING WANDA GLOBAL TRAVEL
131	CHINA TRAVEL SERVICE
132	LAMEI TOUR
133	LVMAMA
134	SHANGAI CTRIP INTERNATIONAL TRAVEL SERVICE
135	SHANGAI CYTS TOURS CORPORATION
136	ATLANTIDA TOURS
137	MAGISTRAL TOURS
138	VIAJES OTUR
139	PREMIUM TRAVEL MAYORISTA S.A.S
140	TRAVEL FUSION COLOMBIA
141	GOOD TRAVEL COLOMBIA
142	AMAZONIA ADVENTURE
143	BIA'S TUR VIAGENS E TURISMO
144	ILTDA VIAGENS E TURISMO
145	KAMPA VIAGENS SERVICOS & EVENTOS LTDA
146	M&A VIAGENS E TURISMO
147	MAANAIM TURISMO
148	MADEIRA VIAGENS E TURISMO
149	MERCATUR TURISMO E VIAGENS
150	PERSONAL TURISMO LTDA
151	PLAZA VIAGENS E TURISMO
152	SETUL - SECRETARIA DE ESTADO DE TURISMO E LAZER
153	SOUL TRAVELER OPERADORA
154	UNEWORLD VIAGENS
155	UTL OPERADORA - UNESUL TURISMO

Enterprises that cancelled out their participation

1. CLUB 7 HOLIDAYS LIMITED (INDIA)
2. COX & KINGS USA, THE AMERICAS (USA)
3. CRED FACIL VIAGENS E TURISMO (BRASIL)
4. EME AMAZONIA TURISMO (BRASIL)
5. ETRES EN VOYAGE (FRANCIA)
6. HOLIDAYS WITH DOWNTOWN (USA)
7. INNOVA VIAJES Y TURISMO (COLOMBIA)
8. REPSE / TRAVEL SECURITY (CHILE)
9. ROYAL ADVENTURES (USA)

10. UPGRADE TURISMO LTDA (BRASIL)
11. V.A. CONSULTORIA DE VIAGENS (BRASIL)
12. VIAJES INVERSA (COLOMBIA)

Enterprises registered days before the Event

1. GOLD STAR TRAVEL
2. HUWANS – CLUB AVENTURE

Participation per country

	COUNTRIES	N° Enterprises	N° Delegates
1	Alemania	5	5
2	Argentina	10	12
3	Australia	3	3
4	Bélgica	1	1
5	Bolivia	5	6
6	Brasil	24	24
7	Canadá	1	1
8	Colombia	17	20
9	Costa Rica	1	1
10	Chile	10	16
11	China	7	7
12	Ecuador	3	3
13	Francia	9	9
14	Holanda	7	7
15	India	5	5
16	Israel	12	16
17	Italia	1	1
18	México	7	10
19	Nueva Zelanda	2	2
20	Panamá	6	7
21	Paraguay	4	4
22	Usa	11	13
23	Rusia	2	2
24	Venezuela	2	3
	TOTAL	155	178

Buyers – Comparative Chart (2015 – 2014)

	YEAR 2014	YEAR 2015	INCREASE	%
N° ENTERPRISES	132	155	23	17%
N° DELEGATES	154	178	24	16%

In comparison to 2014, this convocation's result had a 17% increase in the number of participating enterprises.

SUPPLIERS

All CANATUR database at domestic level was also summoned.

Enterprises: 120

Delegates: 240

CATEGORIES	N° Enterprises	%
HOTELS	37	32%
TTOO	53	46%
CRUISES & TRANSFERS	4	3%
GOVERNMENT & ORG	12	6%
WEB	1	1%
MUSEUM	1	1%
AIR LINES	10	9%
INSURANCE & TELEPHONE	2	2%
TOTAL	120	100%

Supplier's List

1	AERODIANA
2	AEROLÍNEAS STAR PERÚ
3	AEROPARACAS S.A.
4	AGOTUR
5	AHORA PERU
6	AIR EUROPA
7	AMAZONAS LÍNEA AÉREA
8	AMAZON DISCOVERY PERU
9	AMAZON EXPLORAMA LODGES
10	AMAZON RIVER EXPEDITIONS
11	AMERICAN AIRLINES
12	AMERICATEL PERÚ

13	ANANAY HOTELS
14	APAVIT PERU
15	APOTUR
16	ARANWA HOTELS RESORTS & SPAS
17	ARCOBALENO / CRILLON TOURS
18	AVIANCA
19	BELMOND
20	BOOKINGMOTOR
21	CADENA HOTELERA INKARI
22	CARRUSEL PERÚ
23	CASA ANDINA HOTELES
24	CONDOR TRAVEL
25	CORPORACION EL GOLF DELFINES HOTEL & CASINO
26	COUNTRY CLUB LIMA HOTEL
27	CTM TOURS
28	DAZZLER LIMA HOTEL
29	DECAMERON - RADISSON
30	DINERS TRAVEL S.A – HRG PERU
31	DOMIRUTH PERU TRAVEL
32	ECO INN HOTELS
33	ECOTREK PERU
34	ECS TRAVEL PERU
35	EL ANGOLO HOTELES
36	FIESTA TOURS PERÚ
37	FORESTA HOTEL & SUITES
38	GAVIOTA REPS
39	GOBIERNO REGIONAL DE AMAZONAS
40	GOBIERNO REGIONAL LA LIBERTAD
41	GOLDEN PERUVIAN TOURS
42	GOTOPERU.COM
43	GRAAN TRAVEL PERU
44	GREEN LLAMA
45	HILTON LIMA MIRAFLORES
46	HOTEL B / TITILAKA
47	HOTEL LAS DUNAS
48	HOTEL NOBILITY
49	HOTEL VIÑAS QUEIROLO
50	HOTELES COSTA DEL SOL
51	HOTELES DOUBLETREE BY HILTON PERU
52	HOTELES ESTELAR
53	HOTELES HACIENDA DEL PERU
54	HOTELES SAN AGUSTIN
55	IBERIA

56	INBOUND PERU
57	INCA RAIL
58	INKA TRAIL EXPEDITIONS PERÚ
59	INKANATURA TRAVEL
60	INKARITOURS
61	INKATERRA
62	JUNGLE EXPERIENCES M/V AMATISTA M/V ZAFIRO
63	KICHWA PERU – CHIMU ADVENTURES
64	LAN
65	LATIN TRAILS
66	LIBERTADOR HOTELS, RESORTS & SPAS
67	LIMA TOURS
68	LOS PORTALES HOTELES
69	MAPFRE ASISTENCIA
70	MARRIOTT HOTELS PERU
71	MOUNTAIN LODGES OF PERU
72	MOVIL GROUP
73	MUSEO LARCO
74	NOVOTEL PERÚ
75	OLTURSA
76	ONE PERU TRAVEL
77	PEAK SOUTH AMERICA
78	PERU DESTINATION GROUP
79	PERU INKASICO – DMC
80	PERU TOP TEN TOURS
81	PERU TRAVEL BUREAU (PTB)
82	PERU TRAVEL TREK
83	PERU VOLUNTEER AND TRAVEL
84	PERURAIL
85	PERUVIAN AIRLINES
86	PERUVIAN TRAVEL AND TOURS SAC
87	PLAZA DEL BOSQUE HOTEL
88	PROMPERÚ
89	PROMPERÚ
90	PTS PERU
91	PURE! PERU
92	QUIMBAYA LATIN AMERICA
93	RAINFOREST ALLIANCE
94	RASGOS DEL PERÚ
95	RUTA DEL BARROCO ANDINO
96	SANTA CATALINA TOURS S R L
97	SANTU TOUR OPERADOR
98	SETOURS

99	SHERATON LIMA HOTEL & CONVENTION CENTER
100	SKY AIRLINE
101	SOCIEDAD HOTELES DEL PERU
102	SOL & LUNA LODGE SPA
103	SOLMARTOUR
104	SONESTA PERU HOTELES Y LAS CASITAS DEL COLCA
105	SUITES LARCO 656
106	SUMAQ MACHU PICCHU HOTEL
107	SWISSOTEL LIMA
108	TAME ECUADOR
109	THE WESTIN LIMA HOTEL & CONVENTION CENTER
110	TIERRAS VIVAS
111	TITICACA CRUISE LINE
112	TRAVEL GROUP PERU S.A.
113	TUCANO PERU
114	TURISMO CUIDA
115	TURISMO RURAL COMUNITARIO
116	VIAJES PACIFICO
117	VIAJES PICAFLOR PERU
118	VIRACocha TURISMO INTERNACIONAL
119	WAMPU PERU TRAVEL
120	WINMEIER HOTEL & CASINO

Suppliers – Comparative (2014 – 2015)

	YEAR 2014	YEAR 2015	DECREASE	%
N° ENTERPRISES	133	120	13	10%
N° DELEGATES	270	240	30	11%

The summoning result had a 10% decrease in the number of participating companies in comparison to 2014; this allowed increasing the amount of appointments.

PRE AND POST TOURS OFFERED

	Pre / Post Tour	Passengers
1	TOUR CLASSIC CUSCO 03 DAYS 02 NIGHTS	09
2	TOUR CUSCO & PUNO 05 DAYS 04 NIGHTS	23
3	TOUR CUSCO & AREQUIPA 05 DAYS 04 NIGHTS	02
4	TOUR PARACAS & NAZCA 02 DAYS 01 NIGHT	01
5	AMAZON RESERVE 3D/2N	17
6	AMAZON RESERVE 4D/3N	02
7	CEIBA TOPS 3 DAYS 02 NIGHTS	0

BUSINESS ROUND

This Event's official site was at The Westin Lima Hotel & Convention Center, where the business appointments took place; here the buyers had the chance to contact with Peruvian enterprises, get acquainted with new products and make businesses.

29 appointments 20 minutes each were programmed, making a total of 3,364 in one and a half day of negotiations.

120 vendors were registered; 33 stands and 87 rounds.

PROMPERU, as co-organizer, had 02 stands dedicated to tourist promotion.

A Peruvian handcrafts expo in charge of the Patronato de la Plata and other artisans was appreciated by the Event's participants.

04 seminars for registered buyers were offered, on the following themes:

- QhapagÑan
- Nature Tourism – Birds watching
- What is Peruvians' secret for cooking so well?
- Experiential Tourism

SOCIAL EVENTS

Ribbon Cutting Ceremony – Opening

This was held at The Westin Lima Hotel & Convention Center, the Event's official site; after the Seminars presentation the Ribbon Cutting Ceremony took place. The act was presided by Mr. Jorge Jochamowitz, President of CANATUR, and by Mrs. Magaly Silva, Ministry of Foreign Trade and Tourism, who was in charge of cutting the ribbon.

Welcoming Cocktail

A Welcoming Cocktail was offered on Saturday May 16th at 20:00 hours at the Larco Museum, where 200 guests attended. Welcoming Words were in charge of Mr. Jorge Jochamowitz, President of CANATUR and of Mrs. Marisol Acosta, Promotion Director of PROMPERU.

Closure Lunch

This took place at the Country Club Lima Hotel on Sunday May 17th at 13:30 hrs. 350 guests attended this Event. The Words of Gratitude were in charge of Mr. Jorge Jochamowitz, Canatur President, and of Mrs. Marisol Acosta, Promotion Director of PROMPERU.

In the last two events several typical Peruvian dances were performed for the guests.

PERU TRAVEL MART 2015 PROGRAM

Friday May 15th

Official Buyers' Arrival

Welcome at the airport and transfer to their host hotel

Booking and Buyer's credentials delivery (in the Hotel site)

Saturday May 16th

08:00 – 08:30 Seminar “QhapaqÑan” – Andres Alvarez Calderon

08:30 – 09:00 Nature Tourism – “Birds Watching” – Thomas Valqui

09:00 – 09:15 Coffee Break

09:15 – 09:30 Ribbon Cutting Ceremony

09:30 – 13:10 Business Appointments

13:10 – 14:30 Lunch

14:30 – 16:10 Business Appointments

16:10 – 16:30 Coffee Break

16:30 – 18:10 Business Appointments

18:10 Return to hotels

20:00 – 23:00 Welcoming Cocktail - Larco Museum

Transfer to hotels.

Sunday May 17th

09:00 – 09:30 Seminar “What is Peruvians' secret for cooking so well?” - Rodolfo Tafur

09:30 – 10:00 Seminar “Experiential Tourism” – Alfredo Ferreyros

10:00 – 10:20 Coffee Break

10:20 - 13:00 Business Appointments

13:10 Transfer to Country Club Lima Hotel for Lunch

15:30 Transfer to hotels

Monday May 18th

Hotels to airport transfers

Post-tours transfers

POST EVENT BUYERS' COMMENTS

From: EBA TRANSTUR D.M.C [mailto:ebatrans@entelnet.bo]

Send on: Tuesday, May 19th, 2015 10:54 a.m.

Subject: RE: TRASLADOS 16-17 - PERU TRAVEL MART 2015

Dear Pierina,

I will be very grateful if you transmit my gratitude and congratulations to the staff responsible for the PTM 2015. As always, it showed a very efficient organizing and I felt well attended by all of you.

Regarding the commercial meeting, it was a success both for us and for EBA TRANSTUR and this comes happening since several years ago, particularly the professionalism found in PTM; very few events ensure this and that is why you accomplish the expected success.

Our participation in PTM is over 15 uninterrupted years, and this allows us to assure there is a continuous and positive growth that benefits greatly our participation.

Congratulations again, and we hope to participate in PTM 2016 with the same expectancy as always.

Kind regards,

M. Raul Calvimontes V.
DIRECTOR

From: Mario Carlos Vargas Diaz

Send on: Tuesday, May 19th 2015 08:34 p.m.

Subject: Peru Travel Mart 2015

Dear Victor

I wish to write this note in gratitude to the staff for the Event's organization. We have been following the fam trip and then PTM 2015 together with our Israeli guests. I would also like to thank Eduardo for the security, a key factor for the agenda's normal development.

And our gratitude to all the team in each part regarding coordination, since our guests have particular costumes which were respected according to that programmed. We will perform follow-ups to the agents in order to create more interest in Israeli tourists. The work has just begun.

We'll keep in touch for any future coordination.

Mario Vargas
Economic Commercial Counselor

From: Ruben Faber - DELFOS TOUR [mailto:rfaber@delfos.tur.ar]

Send on: Wednesday, May 20th 2015 10:18 a.m.

Subject: Re: PERU TRAVEL MART 2015

Dear Victor...

Thanks for everything. We are leaving after achieving our tasks and with much business to make.

Next year we will be there again.

Kind regards

- Lic. RubenDario Faber
Contracts & New Projects
DELFO TOUR
54 351 442 1200

From: Julio Burman [mailto:burman@conquistartravel.com.ar]

Send on: Wednesday, May 20th 2015 10:57 a.m.

Subject: RE: PERU TRAVEL MART 2015

I appreciate all the attentions received and congratulate you for the organization and professional efficiency in the Event's making.

Kind regards,

Julio Burman
Director
Conquistar Travel Service
Carlos Pellegrini 1063 5 Piso Buenos Aires. Argentina
Tel: 54 11 4322-4133 / 0766
Fax: 5411 4322-4128
www.conquistartravel.com.ar

From: DonnaKranas - Savenio [mailto:donna@savenio.com.au]

Send on: Wednesday, May 20th 2015 04:19 p.m.

Subject: RE: PERU TRAVEL MART 2015

Many thanks for your kind e-mail...the Peru Travel Mart was a fantastic event, and will recommend to my colleagues and clients.

Kind regards

Donna Kranas
Travel Designer
donna@savenio.com.au

From: VANWASSENHOVE Olivier [<mailto:olivier.vanwassenhove@travel-sensations.com>]
Send on: miércoles, 20 de mayo de 2015 05:38 p.m.
Subject: RE: PERU TRAVEL MART 2015

Dear Mister Tamashiro,

I would like to thank you and your team for the very good organization of the PTM. It was interesting. I'm now on a prospection tour in the area of Cusco. We will certainly continue to sell this beautiful destination.

Best regards,
Olivier

From: Ángel Ramírez Lazo [<mailto:angel@ayg.mx>]
Send on: Thursday, May 21st 2015 11:19 a.m.
Subject: RE: PERU TRAVEL MART 2015

Dear friends,

In name of A&G, Cancun, I wish to express our appreciation for all attentions and securities received during the PTM 2015. This was our first participation in this Event and we feel happily satisfied, we are sure that we will participate again. We remain at your service

Regards
([seal](#))

POST-EVENT VENDORS' COMMENTS

From: Angela Guardia [<mailto:aguardia@travelgroup.com.pe>]
Send on: Wednesday, May 20th 2015 03:45 p.m.
Subject: RE: AGRADECIMIENTO PTM 2015

Thanks to you Victor for the fine organization of the business rounds.
Kind regards,

Angela Guardia

Receptive Tourism Manager

From: Elena Subauste [<mailto:esubaste@aranwahotels.com>]

Send on: Wednesday, May 20th 2015 04:10 p.m.

Subject: RE: ARANWA HOTELS - PTM 2015

Thanks to you all, Mr. Tamashiro.

Each year PTM is strengthening more in Latin America and worldwide. We are sure that it will continue this way.

A big hug,

Elena.

From: Maria Paula Guevara [<mailto:mpaula.guevara@hotelnobility.com>]

Send on: Wednesday, May 20th 2015 04:18 p.m.

Subject: RE: HOTEL NOBILITY - PTM 2015

Dear Sr. Tamashiro

As always, it is a delight to participate in this significant Event.

Kind regards,

Maria Paula Guevara

Sales Chief

From: Enrique Quiñones [<mailto:enrique@vipac.pe>]

Send on: Wednesday, May 20th 2015 05:08 p.m.

Subject: Re: VIAJES PACIFICO - PTM 2015

Dear Víctor,

Thanks to you as President for the magnificent organization and for your trust in Viajes Pacifico for operating the services for the assigned travel agents.

For us, it is a great honor having been selected and also being part of Peru Travel Mart's goal.

We shall extend your recognition to all Viajes Pacifico.

Kind regards,

Enrique Quiñones
General Manager, Viajes Pacífico

From: Jessica Geraldin Farfan Chuquichanca [mailto:jfarfan@incarail.com.pe]
Send on: Wednesday, May 20th 2015 05:14 p.m.
Subject: RE: INCA RAIL - PTM 2015

Dear Victor,

It is a pleasure to greet you, and also a pleasure to support you. Furthermore, we thank your attention in asking us to be part of the effort in showing the best of our country. Thank you again.

Cordially yours,

Jessica Farfán
Jefe de Servicio a Agencias
jfarfan@incarail.com.pe
Tel: 084 581860 Ax: 114
Cel: 989-323192
www.incarail.com.pe

From: Jacqueline del Castillo - Directora de Ventas [mailto:jdelcastillo@plazadelbosque.com]
Send on: Wednesday, May 20th 2015 06:17 p.m.
Subject: RE: PLAZA DEL BOSQUE - PTM 2015

Dear Víctor:

It is a pleasure to hear from you. My gratefulness goes to you and to the organizing committee. I must say that in my humble opinion this has been the best PTM we had since 20 years ago, the same time period I am working in the Hotels industry. I was able to contact a great number of new agencies without operators in Peru.

As a hotel manager I thank you, but as a Peruvian I thank you even more, a great job has been achieved.

Kind regards,

Jacqueline del Castillo
Sales Director

From: Maritza Montero [mailto:maritza.montero@belmond.com]
Send on: Wednesday, May 20th 2015 09:50 p.m.

Subject: Re: BELMOND - PTM 2015

Dear Victor,

Thank you for your kind e-mail. It has been a pleasure supporting you and to participate in PTIM. I congratulate you for the excellent job.

Kind regards,

Maritza

From: Sylvia Llona Roca [mailto:Sylvia.Llona@Hilton.com]

Send on: Thursday, May 21st 2015 08:19 a.m.

Subject: RE: EL PARDO DOUBLETREE BY HILTON - PTM 2015

Dear Victor,

It has been a great pleasure to support PTM 2015 and I congratulate you for the excellent organization.

Kind regards,

Sylvia LLona Roca *Sales Manager*

Phone (511) 617-1000 ext 1380 | Mobile (511) #98106-5257 | Fax (511) 447-8105

From: Guillermo Martinez de Pinillos [mailto:gmartinez@losgirasoleshotel.com]

Send on: Thursday, May 21st 2015 06:59 p.m.

Subject: RE: GIRASOLES HOTEL - PTM 2015

Dear Víctor,

Thank you very much for giving us the opportunity to accompany you in such an important Event, congratulations for the achievements and please count with our commitment and support for the PTM 2016 version.

Kind regards,

Guillermo Martinez de Pinillos